



Pfizer Forecasts Weak Sales of anti-Covid-19 Products



Exercise 1

Vocabulary

drop

NOUN

an instance of falling or dropping

Profits have declined as a result of the recent **drop** in sales.

share

NOUN

one of the equal parts into which a company's capital is divided

Shares in the company have depreciated.

cast

VERB

cause uncertainty to be associated with something

His muddled evidence **casts** doubt on his reliability as a witness.



drugmaker

NOUN

a company that manufactures medicinal drugs

The **drugmaker** will end its efforts to find new medicines for inflammation.

antiviral

ADJECTIVE

effective against viruses

It is a natural antibacterial and **antiviral** agent as well.

Exercise 2

Article

Pfizer Forecasts Weak Sales of anti-Covid-19 Products

On Tuesday, Pfizer Inc forecast a steeper-than-expected drop in sales of its Covid-19 vaccine and pills in 2023, intensifying investors' concerns about the demand for these products as governments reduce orders. The company's shares were down 3.1% at \$42.22, before the opening of the market.

The forecast casts some uncertainty over future sales of Pfizer's top-selling products this year, which are expected to come under pressure as government spending on Covid-19 vaccines and treatments declines.

The U.S. drugmaker said it expects sales of \$13.5 billion of the vaccine by 2023, below Refinitiv's estimates of \$14.39 billion, and projected sales of \$8 billion of its antiviral pill, Paxlovid, below analysts' expectations of \$10.33 billion.

In comparison in 2022, there were sales of 37.810 million of the vaccine and 18.930 million of Paxlovid.

The drugmaker hopes to offer its vaccine through the private market in the U.S. and other regions as government-backed vaccination campaigns for the original vaccines draw to a close..

Exercise 3

Question

1. What causes and effects the drop of Covid-19 and pills?
2. How much did the sale decrease? In what percent?
3. What is the drugmaker's ideal solution at the moment?

Exercise 4

Discussion

1. Have you taken Pfizer? How effective is it?
2. What are the side effects of Pfizer? Is it safe?
3. What is the age range of people who can take the vaccine?
4. Will Pfizer be popular again in the market? How so?



Exercise 5

Discussion

1. Are vaccines and pills still necessary up to this day?
2. What are the alternative medicines to use if vaccines are unavailable in an area?
3. What are the risks of taking other vaccines and pills?